

# CLERMONT INSIGHTS

## INTERVIEW WITH KIM GROVER

Location: Geneva

Current role: Senior Manager

One word that best describes how you work: Diligent

### **1. Born and educated in Jersey, what originally attracted you to Geneva?**

I moved to Geneva initially on a one-year secondment with my previous employer. I fell in love with the city and the beauty of the country.

The varied wealth and estate planning structuring, the increased client interaction and the more entrepreneurial client base in Switzerland meant that Geneva quickly became my home.

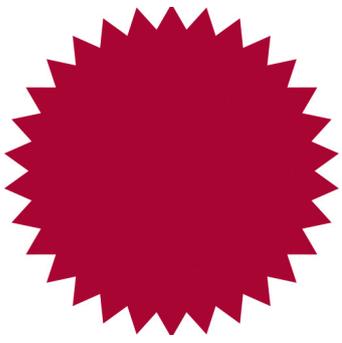
### **2. Please take us through a recent workday.**

I meet with my team first thing on a Monday to discuss workload and live transactions or projects. Each day evolves depending on key priorities and specific transactional requirements (which often involve tax and legal advisors in different time zones) so what may start as a fairly routine day can quickly evolve into a detailed trust, legal or tax discussion and/or a new matter requiring attention.

### **3. Who are the people who help you get things done and how do you rely on them?**

At Clermont we work very closely across all offices so, whilst I work closely with my excellent team of Rosy, Jenny, Andinee and Malissa, I also use the resources of our colleagues in the BVI, UK and Mauritius who have their own centres of excellence within the group.

What I really enjoy about working at Clermont is that we all work as a team and have fun where we can.



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## INTERVIEW QUESTIONS FOR KIM GROVER

### **4. I understand that you are a fan of skiing, tell us more about that.**

I'm not an extreme skier but I love to spend time in the mountains and I find spending time in nature is an excellent stress relief. Whilst skiing initially tempted me to the mountains I have also developed a love of hiking in the summer months.

### **5. You have been with Clermont over 5yrs. What to date has been the highlight of your time with Clermont?**

Aside from our annual offsite, which provides an opportunity for all staff to connect directly with their colleagues across the Clermont group, I've really enjoyed seeing my team grow, both individually and as a unit. When I joined Clermont I established a new team, with an assistant working with me 50%. We are now a team of 5 managing a complex family office and other structures for high net worth and entrepreneurially minded families. I've learned so much from my colleagues and my client base and it's really exciting to be part of the growth of Clermont.

### **6. Who is the smartest person you know? Why??**

I would measure "smart" here by reference to emotional intelligence. My team members are self-aware, have empathy and we motivate each other so I am proud to describe my team as smart.

### **7. How do you measure success?**

Success for me is to feel fulfilled in my personal and professional life. Friends and family are the foundations of my life (even though being so far from my family during Covid has been difficult) and finding the right balance between work and personal life defines success for me.

**Thank you for your contribution!**